



Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book)

413 - Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book)

April 27-29, 2026

Virtual Class

Credits: 24 QEU/CEU

Credentialing

- **New SR/WA:** An intermediate elective course that can be applied towards the SR/WA designation.
- **Specialist:** An intermediate elective course that can be applied towards the R/W-AC certification.

Course Description

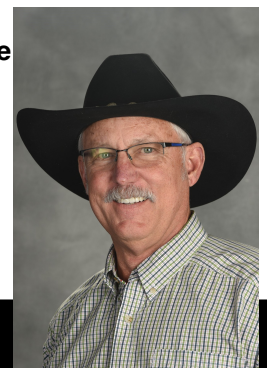
The sixth edition of the Uniform Appraisal Standards for Federal Land Acquisitions, commonly known as the "Yellow Book", has been restructured to provide clarity and readability resulting in practical guidance for appraisers, attorneys, and the public.

The purpose of the Yellow Book is to promote fairness, uniformity and efficiency in the appraisal of real property in federal land acquisitions. This sixth edition contains four main sections: Appraisal Development, Appraisal Reporting, Appraisal Review and Legal Foundations. It also includes:

- Relevant new appraisal methodology and theory
- New case law and other federal requirements
- Consistency with professional appraisal standards

Upon completion of the course, students will be able to:

- Gain an understanding of the development process for valuation assignments for federal land acquisitions;
- Demonstrate an increased knowledge about the application of Yellow Book Standards to valuation assignments for federal land acquisitions;
- Evaluate the content and level of information and analysis required to communicate the results of an appraisal prepared for federal land acquisitions; and
- Connect the legal foundation/rationale/guidance that govern recurring valuation problems and specialized appraisal issues unique to federal land acquisitions.



Instructor

Ronald D. Alfred, MAI, AI-GRS, RW-AC,
SR/WA-GN

Instructor

Ronald D. Alfred, MAI, AI-GRS, R/W-AC, SR/WA-GN

Ron Alfred, MAI, AI-GRS, SR/WA, R/W-AC GENERAL EXPERIENCE 1974 - 1993 Division Land Manager, Chevron Corporation, El Paso Corporation, TOTAL S.A • Leasing, contracts negotiations, joint ventures, and operations management for 1.8million acres of federal and state oil and gas properties throughout the continental United States, offshore Gulf of Mexico, and Alaska 1993 - 1998 Director of Business Development & Strategic Planning, Spectra Energy Corporation • Rights-of-way management, operations management, new ventures, FERC relations, and supply attachment for 20,000+ miles of interstate natural gas pipelines 1998 - 2004 Director of Risk Management Practice & Corporate Alliances, Oracle Corporation & SAS Institute • Manage financial, operational, and strategic risk assessment systems for over 40 Fortune 100 energy, financial, and commodities trading companies. Strategic software implementations, project management, and program management for strategic corporate accounts. Subject matter expert for energy & utilities. 2004 -2007 Appraisal Program Director, Chickasaw Nation Industries, Inc. • Direct appraisals and appraisal reviews for US Department of Interior Office of Appraisal Services throughout 12 Bureau of Indian Affairs Regions under the immediate direction of the Chief Appraiser, Office of Appraisal Services (Appraisal Service Directorate) and for the United States Department of Energy - Western Area Power Authority 2007 -

Location

Newrow Conference Call
Participant Capacity: 20
Start Time: 8am Central

Course Coordinator

Jessica Shultz
Phone: (732)552-5533
E-mail: jshultz@obrien-row.com

IRWA Member Tuition	IRWA Non-Member Tuition	PDF of Course Materials	Printed Course Materials	Total Tuition Amount
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\$565.00

\$765.00

FREE

Purchase
Online

An electronic copy of your course material will be added to your IRWA Account once your registration is completed. Printed course materials are only available for purchase until 10 days prior to the class start date.

Register online at www.irwaonline.org / Fax this entire page to IRWA HQ: (310) 538-1471

REGISTRANT INFORMATION

NAME FIRST NAME/ LAST NAME _____ TITLE _____
COMPANY _____
ADDRESS _____ CITY, STATE, ZIP/POSTAL CODE _____
PHONE _____ MEMBER ☐ YES ☐ NO MEMBER ID NUMBER _____
EMAIL ADDRESS _____

SELECT PAYMENT METHOD

☐ Credit Card

☐ Check

VISA, MASTERCARD, AMEX, DISCOVER ACCEPTED

NAME ON CARD _____ CARD TYPE VISA/MASTERCARD/AMEX/DISCOVER _____
CARD NUMBER _____ CARD EXPIRATION _____ CVV _____
SIGNATURE OF CARDHOLDER _____ DATE _____

Cancellation Policy: All classes scheduled by IRWA are subject to cancellation. All class registrants must contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be cancelled at any time (for reasons including, but not limited to, insufficient registration, Instructor emergencies or other issues beyond the control of the chapter and/or IRWA). Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid class tuition. IRWA and its chapters assume no other registrant liability resulting from class cancellation.

Tuition Refund Policy: Written notification of intent to cancel registration must be received via email by both the Course Coordinator and IRWA Headquarters Education Staff (education@irwaonline.org) prior to the class start date in order to be eligible for a tuition refund. A full tuition refund will be issued if notice is received 15 days or more prior to the class start date; a 75% refund will be issued if notice is received less than 15 days prior to the class start date, and no refund will be issued for notice received on or after the class start date.