



19210 S. Vermont Avenue, Building A, Suite 100
Gardena, CA 90248
Phone: (310) 538-0233
www.irwaonline.org



The Valuation of Partial Acquisitions

421- The Valuation of Partial Acquisitions

December 1-3, 2025

Virtual Class

Credits: 24 QEU/CEU

Credentialing

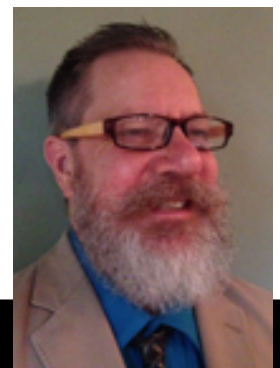
- **New SR/WA:** An advanced elective course that can be applied towards the SR/WA designation.
- **Industry:** An advanced required course that is required for the Generalist, Transportation and Electric & Utilities pathways for the SR/WA designation.
- **Specialist:** An advanced required course for the R/W-AC and R/W-URAC certifications.

Topics

- Review of the basic principles and the valuation process
- Utilization of both Federal ("Before and After") Rule and the State (Summation) Method in the valuation of partial acquisitions
- Allocation of the partial acquisition compensation among its components (i.e., value of the part taken, damages to the remainder, benefits to the remainder, cost to cure)
- Application of various methods to analyze and quantify the impacts of partial acquisitions on remainder properties
- Analysis of both temporary and permanent easements and valuation techniques
- How to become a better expert witness

Course Tuition Includes

- Learning Guide
- USPAP Text



Instructor

Randall Kopfer, SR/WA

421- The Valuation of Partial Acquisitions

Instructor

Randall Kopfer, SR/WA

Randall Kopfer, IFA, PMP, SR/WA has 40 years of experience in the valuation, acquisition and disposition of real property in both the public and private sector. He has been an independent appraiser; chief appraiser for a savings and loan; senior appraiser for the City of Austin, and appraiser and senior real estate representative for the Lower Colorado River Authority (LCRA). He is a professional educator, leader, and facilitator. His training credentials include leadership, appraisal, right of way, and yoga. Randall Kopfer served as the President of the National Independent Fee Appraisers in 2005, on the Board of Trustees of the Appraisal Foundation from 2007 to 2012, chair of the appraisal foundation advisory council in 2016 (TAFAC) and currently serves as IRWA's representative to The Appraisal Foundation Board of Trustees.

Location

Newrow Conference Call
Participant Capacity: 20
Start Time: 8am Pacific

Course Coordinator

Benjamin Goss RWA, R/W-AC
Phone: (817) 332-0200
E-mail: bgoss@obrien-row.com

IRWA Member Tuition

\$565.00

IRWA Non-Member Tuition

\$765.00

PDF of Course Materials

FREE

Printed Course Materials

Purchase
Online

Total Tuition Amount

An electronic copy of your course material will be added to your IRWA Account once your registration is completed.

Printed course materials are only available for purchase until 10 days prior to the class start date.

Register online at www.irwaonline.org / Fax this entire page to IRWA HQ: (310) 538-1471

REGISTRANT INFORMATION

NAME FIRST NAME/ LAST NAME _____ TITLE _____
COMPANY _____
ADDRESS _____ CITY, STATE, ZIP/POSTAL CODE _____
PHONE _____ MEMBER ☐ YES ☐ NO MEMBER ID NUMBER _____
EMAIL ADDRESS _____

SELECT PAYMENT METHOD

☐ Credit Card

☐ Check

VISA, MASTERCARD, AMEX, DISCOVER ACCEPTED

NAME ON CARD _____ CARD TYPE VISA/MASTERCARD/AMEX/DISCOVER _____
CARD NUMBER _____ CARD EXPIRATION _____ CVV _____
SIGNATURE OF CARDHOLDER _____ DATE _____

Cancellation Policy: All classes scheduled by IRWA are subject to cancellation. All class registrants must contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be cancelled at any time (for reasons including, but not limited to, insufficient registration, Instructor emergencies or other issues beyond the control of the chapter and/or IRWA). Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid class tuition. IRWA and its chapters assume no other registrant liability resulting from class cancellation.

Tuition Refund Policy: Written notification of intent to cancel registration must be received via email by both the Course Coordinator and IRWA Headquarters Education Staff (education@irwaonline.org) prior to the class start date in order to be eligible for a tuition refund. A full tuition refund will be issued if notice is received 15 days or more prior to the class start date; a 75% refund will be issued if notice is received less than 15 days prior to the class start date, and no refund will be issued for notice received on or after the class start date.